

Vertical Upward Discharge Floor Mounted Induction Unit INSTALLATION, OPERATION, & MAINTENANCE (IOM) MANUAL

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1.1 INTRODUCTION



Important!

You must read all instructions prior to the installation, operation, or maintenance of this product!

The Carson Solutions (CS-ID) floor mounted induction unit comes standard with a vertically mounted hydronic heat exchanger, linear vertical discharge slot, and sloped condensate drip tray. The (CS-ID) induction unit is floor mounted, typically installed along the perimeter wall under the windows and delivers supply air in a vertically upward discharge motion. The (CS-ID) induction unit is designed to be a direct replacement for owners, engineers, and architects looking to replace older, inefficient, legacy-style induction units. CS-IDs can be installed either within existing cabinetry or provided with customized cabinets to provide an updated look. The CS-ID models are engineered to provide high cooling and heating capacities by conditioning the room air while simultaneously supplying fresh conditioned, code required, outside (primary) air to the occupied areas.

The central-station Air Handling Unit (AHU) or Dedicated Outdoor Air Supply (DOAS), supplies the induction unit with dehumidified conditioned primary air, providing the required ventilation and humidity control of the space loads. The space sensible loads are addressed with the integrated hydronic heat exchanger inside the induction unit housing. As the primary outside air (OA) pressurizes the plenum of the IDU, the air is forced out a series of induction nozzles. As the primary air exits the nozzles, that process creates a low-pressure area directly behind the hydronic coil, thereby pulling in (inducing) room air through the coil. As the room air passes through the coil, hot or chilled water flow supplementally heats or cools the room air prior to mixing with the OA to satisfy space setpoints. A condensate drip tray is integrally mounted under the hydronic coil for increased condensate protection should it form on the coil surface. An optional factory mounted condensate float switch can be installed for additional condensate management.

1.2 SAFETY

The customer must use qualified personnel and follow all applicable building codes and safety regulations when installing, commissioning, and performing maintenance of this product. Eye protection and gloves should be worn at all times when handling the product.

Consult all local building, occupational safety and other codes applicable to the installation.

Please pay particular attention to the symbols used throughout the manual that indicate safety related issues, warnings and important notices or information; read the complete manual before installation and be familiar with the meaning of the safety symbols in the next section 1.3.

1.3 SYMBOLS USED IN THIS MANUAL

When reading this manual, particular attention must be given to the parts marked with the following symbols:



Fragile!

Indicates a potentially dangerous situation for the product and the environment.



Important!

Designation of a danger that can cause personal injury or damage to property.



Note!

Indicates important notices or information.

1.4 RECEIVING, INSPECTION AND STORAGE



Fragile

Handle with care. The chilled beam should not be handled using the water pipes or damage to the coil assembly may result!

All Carson Solutions products are inspected prior to shipment to ensure the highest quality. The CS-ID units are packed and labeled in individual cardboard packages.

Upon receipt of the CS-ID shipment, conduct a thorough inspection of the outer packaging and pallets for possible damage. If damage has occurred during shipping, indicate the damaged items on the delivery papers immediately and inspect the CS-ID units contained in those containers for damage.

If damage has occurred during shipping, immediately file a claim with the carrier.

Refer to the Manufacturer's Representations and Warranties on pages 15-16 of this manual for detailed handling instructions and damage reporting procedures.



Note!

The CS-ID units should not be removed from its individual package for storage. Do not unpack units until they have been moved to the installation location and just before installation is to begin.

Induction units should be stored in a clean and dry location. If the induction units remain packaged as delivered (strapped and wrapped on pallet), they can be stored as delivered (do not stack pallets). If the packaged induction units are removed from the pallet, they should not be stacked more than four high.



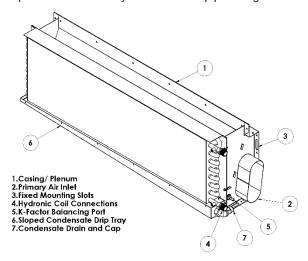
2.1 PRODUCT OVERVIEW

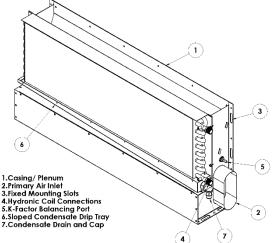
The (CS-ID) is offered in two configuration sizes to accommodate typical building design constraints: CS-ID-12 is a shorter/wider model, and the CS-ID-17 is a taller/narrower model. Currently available are four types of hydronic coils, a two-pipe system for cooling or heating using a changeover valve and a four-pipe system which enables any room to be cooled or heated independently. Both two and four-piped hydronic coils can be manufactured in a single or dual circuit arrangement depending on performance needs. The CS-ID induction unit can also be selected with four nozzle configurations depending on induction ratios needed to meet space load requirements. Three inlet sizes are selectable based upon optional induction unit lengths from 2-6ft. A condensate drip tray is integrally mounted under the hydronic coil. The CS-ID induction unit should be installed in the quantities, sizes, and configurations shown on the project plans and performance schedules.

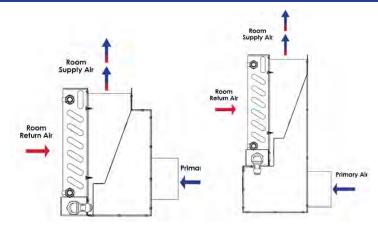
2.2 CONSTRUCTION DESCRIPTION

The CS-ID induction unit is manufactured by Carson Solutions with the following details:

- · Single primary round or oval air connections
- A series of induction nozzles
- Vertical upwards air throw linear discharge slot
- Integral hydronic coil with ½" male NPT threaded fittings
- 8 or 10 Integrated fixed mounting slots for ³/₈" anchors
- 20ga galvanized steel construction
- Sloped condensate tray with ½" drain pipe fitting







2.3 APPLICATION PRECAUTIONS

When in cooling mode, the entering water temperature to the CS-ID induction unit hydronic coil should be operated warmer than the space dew point temperature in order to prevent condensation.

Extreme latent load applications may, however, require lower chilled water temperatures to be used to condense moisture from the recirculated air during the reconditioning process.

2.4 PREPARATION FOR INSTALLATION



Important!

Installation must be performed by properly trained and authorized personnel only! Read all instructions before beginning installation.

2.4.1 ITEMS PROVIDED BY INSTALLER

Installer to provide (according to all applicable local building codes):

- Proper PPE should be used by the installer
- Level and measure equipment
- Tools such as wrenches, plyers, screw drivers, and drills
- Mounting hardware, ³/₈" floor and wall anchors
- Hydronic piping system
- Female ½" NPT connections or flexible stainless steel hoses
- Water flow regulators and strainers if applicable
- Manual shut-off valve for each pipe run (recommended) supply and return water circuits (unless factory furnished flexible stainless steel hoses are included with product order) or hard connections
- Sheetmetal or flexible duct work with primary air dampers to control air volume
- Air-side balancing and/or control devices as specified in the project plans and specifications

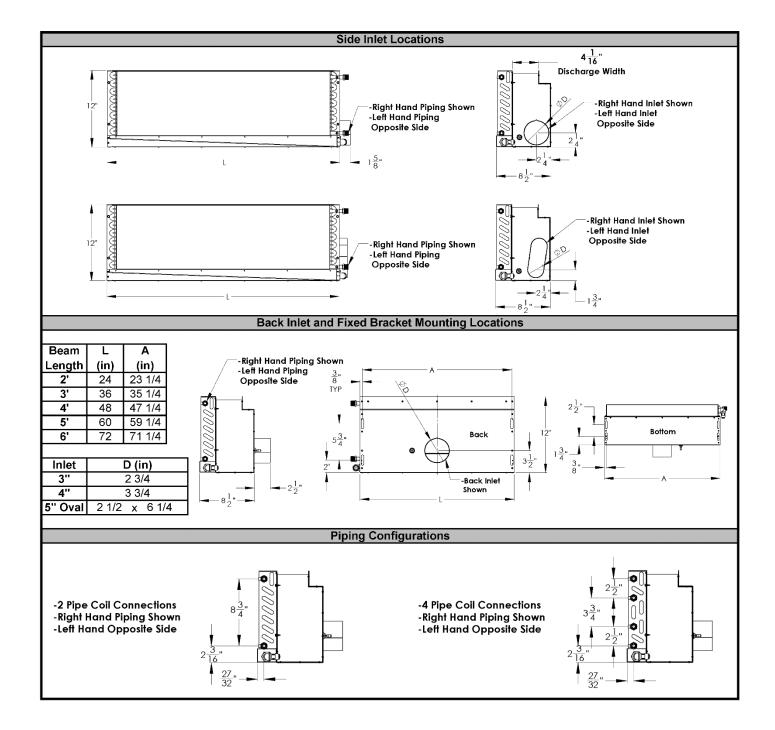
2.4.2 UNIT WEIGHTS

(Add 7% for to values below for water weight)

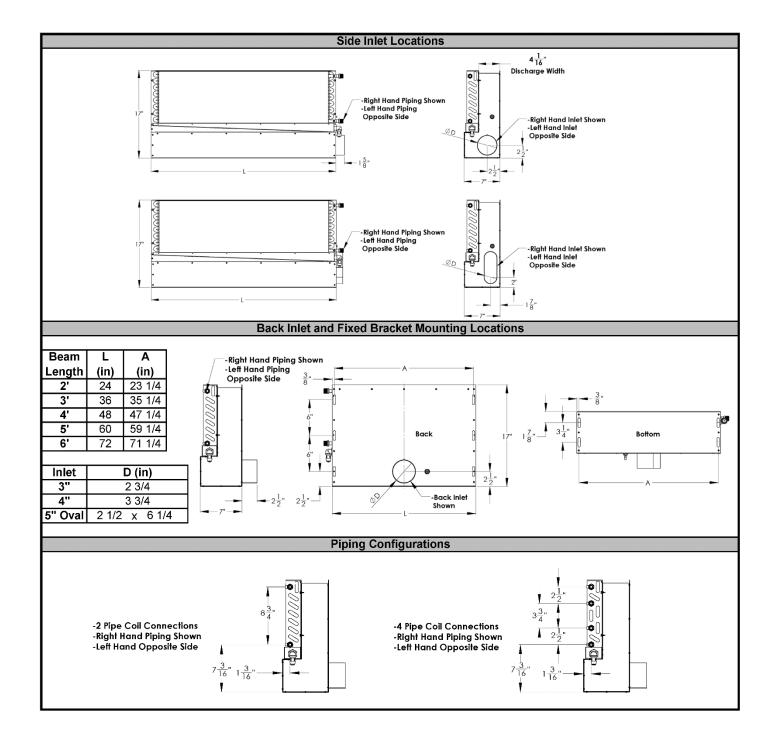
| CS-ID Unit Size | Weight |
|--------------------|--------|
| 2ft | 35 lbs |
| 3ft | 49 lbs |
| 4ft | 63 lbs |
| 5ft | 78 lbs |
| 6ft | 93 lbs |



2.5 DIMENSIONAL DATA - CS-ID-12



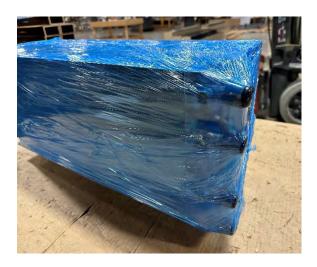
2.5 DIMENSIONAL DATA - CS-ID-17



3.1 GENERAL PROCEDURE

The CS-ID floor mounted induction unit from 2 feet to 6 feet in length comes standard with either 8 or 10 fixed mounting slots. The induction unit locations and designation should be installed according to approved plans specifications. Mounting of the induction units should be mounted on the floor and against the wall. The use of \(^3/8\)" wall and floor anchors should be used to install the induction units. Once the induction units are mounted, connect the water supply and water return pipes up to the induction units' hydronic coil. Pipe connections can be made with hard solder piping or flexible stainless steel hoses. Connect the supply air to the induction units' plenum duct connection. The supply air connection can be connected with either hard duct or flex duct. It is important to ensure the supply air connection is sealed properly to reach the selected induction unit performance. Once the induction unit is operational, install the architectural cover/ casing to protect the induction units.

Each induction unit leaves the factory individually boxed and tagged. Each induction unit is also tagged and provided with a K-Factor commissioning label. Each induction unit is wrapped with a protective film. The induction units should remain boxed until they are ready to install. The protective film should only be removed just prior to water and airside commissioning.



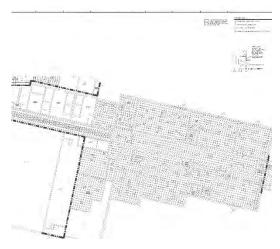
3.2 INSTALLATION CONSIDERATIONS

- Extreme caution should be taken to ensure the correct induction unit is installed in the right location to avoid performance issues within the room.
- The coil protection film should remain on the induction unit during installation until the water and airside commissioning occurs. Avoid allowing contaminants such as construction dust or debris to collect on the equipment.
- Keep the plenum duct inlet covered at all times during the installation process.
- Coil piping should be kept protected and avoid bending the copper piping. Induction units should not be lifted by the hydronic coil piping connections.
- Induction units should be fitted in place by a rolling cart.
- If the induction units are removed from packaging, they should be placed with the coil in the upwards position to avoid damage to the coil. No stacking on the coil face is permitted.
- If induction units are to be storage, they should be in a clean and dry covered location.

3.3 INSTALLING THE CS-ID

STEP 1:

Determine appropriate induction unit locations and positioning shown in the approved floor plans specifications. Refer to the design documents for the induction unit placement within the room.



STEP 2:

Position the first CS-ID induction unit against the wall/ floor in accordance with the floor plan specifications. Secure the CS-ID unit by driving $\frac{3}{8}$ " lag bolts (anchors) and $\frac{3}{8}$ " flat washers through the unit's mounting slots as shown below. It is suggested to use at least 4 of the 8 or 10 mounting slots provided. 2 on the left side and 2 on the right side. See dimensional data on Page 5 & 6 for more information about the mounting slots' locations.

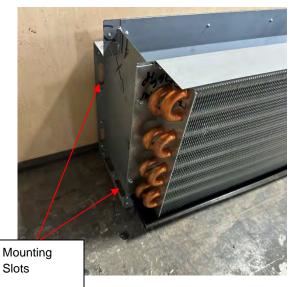


Note!

Fixed anchoring hardware is dependent on building design and structure requirement. The fixed anchoring hardware is to be determined by others. See Mechanical Specifications by Engineer.

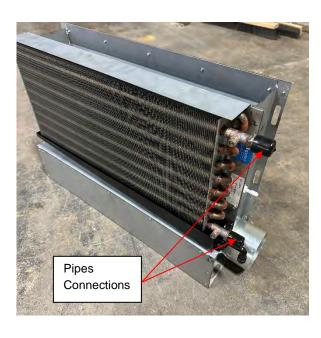
STEP 3:

If other CS-ID units are to be installed in series along the same perimeter wall, repeat Step 2 to mount the remaining units to the wall/ floor.



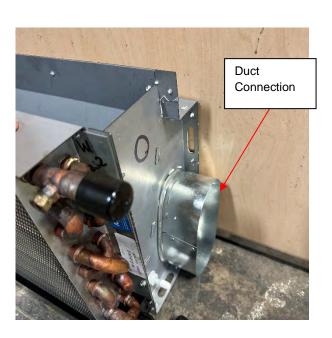
STEP 4:

Once the CS-ID unit/ units are securely mounted in place, connect the water supply and return piping to the induction units' hydronic coil. Hard pipe connections or flexible hose can be used (See Section 3.4). Stainless steel flexible hoses are recommended for installation ease in confined space and can be purchased separately or as part of the induction unit package from Carson Solutions.



STEP 5:

Connect the supply air duct to the induction unit/ unit's plenum duct connection. The supply air connection can be made with either a hard duct or flex duct. (See Section 3.5).



STEP 6:

Connect the condensate drain connection. The condensate drain connection comes capped from the factory. It will be necessary to take the cap off prior to plumbing up. The condensate drain connection can be made with either a $\frac{1}{2}$ " flexible plastic tubing or $\frac{1}{2}$ " PVC tubing. (See Section 3.4.2).



STEP 7:

CS-IDs can be installed either within existing cabinetry or provided with customized cabinets to provide an updated look. Once the induction unit is operational, install or reinstall the architectural cover/ casing to protect the induction units.



3.4 WATER CONNECTIONS

The CS-ID unit is fitted with 2 or 4 water pipes which come with ½" NPT threaded male connections. Each coil is factory tested for leakage and provided clean and capped. Caps shall not be removed until unit piping installation is in process.



Note:

When installing a two-pipe design, connect only the outside pipes if a four-pipe coil was supplied.

STEP 1:

Identify the warm and/or chilled water supply connections on the CS-ID induction unit. (See Section 3.4.1).



STEP 2:

Remove the plastic caps before making the final water connections.

STEP 3:

Make the water connections to the hydronic coil piping using flexible braided stainless-steel hoses (½" female NPT's to connect to coil). Hard copper piping may also be used. Proper sealing techniques should be applied. Refer to Division 23 Section 23 21 13 "Hydronic Piping", connect coils to supply connection with shutoff valve, strainer, control valve, and union or flange, and to return with balancing valve and union or flange. Piping specialties are supplied by others.



Extreme Caution!

Do NOT over-tighten NPT fittings. Applying excessive force on the water pipes may cause damage to the hydronic coil or the water connections themselves and is not covered under warranty.

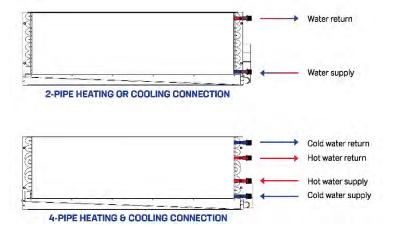
Carson Solutions optional Stainless Steel Flexible Hoses (contact your factory rep to purchase).



info@carsonsolutions.com

3.4.1 WATER CONNECTIONS IDENTIFICATION

Piping connections for standard 2-pipe and 4-pipe CS-ID induction unit to be operated and connected as shown below.



Piping should be insulated and properly labeled in accordance with local building codes, similar to what is shown below.



3.4.2 CONDENSATE DRAIN CONNECTION

The CS-ID unit is fitted with a sloped condensate drain tray with an anti-clogging ½" plastic drainpipe fitting (½" OD). Each drainpipe is located on the coil piping side of the CS-ID when looking at the unit from the front. The drainpipe fitting should be connected to a condensate line or pumping system as specified in project documents. Each drain comes capped from the factory. Remove cap prior to pumping each drainpipe fitting.



3.5 AIR CONNECTIONS

STEP 1:



Note:

The CS-ID induction unit operates at higher terminal pressures than diffusers in standard VAV systems therefore the ductwork and connections feeding the induction unit must be thoroughly sealed to prevent excessive leakage.

The air connections should include a minimum of three duct diameter lengths of straight ductwork upstream of the CS-ID connection to ensure laminar flow and prevent noise generation. Straight ductwork connections will yield a reliable pressure port measurement.

Air connections can be made with either hard-pipe (most common) or with flexible duct. If using flexible duct, limit duct length to a maximum of 5ft.

Properly seal ductwork with either foil HVAC aluminum tape or with duct sealant mastic. The inner duct connection must be fully sealed to prevent leakage and loss of performance.





Ensure there is an airtight connection between the supply duct and each CS-ID duct connection. Duct connections should meet SMACNA class B standard up to 2 in. W.G. Refer to Division 23 – Heating, Ventilation and Air Conditioning (HVAC) Section 23 31 13.01 "Metal Ducts" and or Section 23 07 13 "Duct Insulation" for additional information.

3.6 FLUSHING THE WATER PIPING SYSTEM

Before flushing the water system, close all valves that isolate the CS-ID units and flush the main piping system first. Refer to Division 23 Section 23 25 00 "Pipe Cleaning, Flushing, and Chemical Treatment".

3.7 FILLING AND VENTING THE WATER SYSTEM

To ensure easy venting, the main pipes should be installed at a higher level than the CS-ID units. The horizontal pipes should be installed rising slightly towards the venting points.



Note:

There should be no high points to create air pockets within the system.

Before filling, all shut-off and control valves must be in the fully open position. The pumps should not be running during the filling processes (static filling). Continuous venting is necessary during this process. The installation of both manual and automatic venting systems is recommended. The pump should only be started when filling is complete. To remove all air from the system, the majority (>75%) of the system should be closed so that the water can circulate at a sufficient rate. When each section is full, it should be closed, and the procedure repeated throughout the system.



Note:

Use ONLY non-chilled water when filling up the system! Cold water can cause immediate condensation on the pipes. Warm water contains less oxygen which can restrict venting.

4.1 WATERSIDE COMMISSIONING



Important:

Commissioning is to be performed by properly trained and authorized personnel only!

- Fully purge the complete hydronic system of air prior to commissioning.
- Carefully inspect the system for leaks, paying particular attention to the connections.
- Carefully inspect flexible hose for leaks, if applicable.
- For the face coils normal operating pressure is rated at 250 psig max up to 300°F. The maximum working pressure should not exceed 360 psi.



Note:

The CS-ID unit is not provided with any water flow control or measuring devices, therefore the pipe work system should be fitted with sufficient balancing aids to enable adjustment of the flow rate.

4.2 AIRSIDE COMMISSIONING



Note:

Do not attempt to read the total discharge airflow rate using a hood or any other device that adds downstream pressure to the unit, as it will reduce the amount of induction and give false readings. The total supply air flow (primary + induced) cannot be measured.

NOTE: Using a traverse duct calculation of the supply duct before the CS-ID will not guarantee that the induction unit is properly balanced because performance is based on internal plenum pressure.

4.2.1 AIRSIDE COMMISSIONING AND K-FACTOR TABLE



Note

The constraints detailed in the table below are for standard CS-ID.

STEP 1

Access the air tap port located next to the primary air duct connection.



STEP 2

Removed air tap port cap.



STEP 3

Use the commissioning tube to measure the internal pressure of the plenum.





STEP 4

The primary air flow rate is determined by measuring the static pressure in the primary air chamber and referring to the calibration chart label provided on each induction unit.



STEP 5

The primary air volume in CFM can be calculated with this formula and the K-Factor value in the charts below: Data on the charts below are given at Standard Atmosphere at sea level.

$CFM = K \times \sqrt{\Delta P}$

CFM = primary airflow (CFM) K = constant - read from Tables below ΔP = static pressure measured in primary air chamber (in. W.G.)

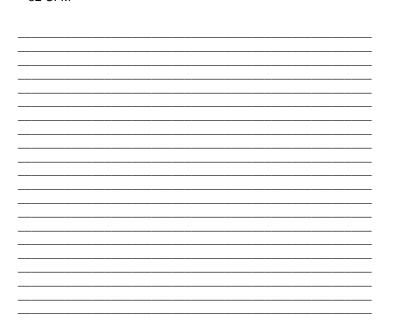
CS-ID K-Factor Chart

| K-Factor Chart | | | rt | | Measure nozzle presure using the pressure | |
|----------------|-------------|----|--|----|---|--|
| Ter. | Nozzle Size | | | | tap port located by releasing swing down grill. | |
| Size | 2R | 3R | 4R | 6R | 2. Use a 1/4" hose to attached to the low | |
| 2' | 43 | 24 | 12 | 8 | pressure side of the Manometer. | |
| 3' | 66 | 37 | 19 | 13 | 3. Measure and record the nozzle pressure PTAR | |
| 4' | 89 | 50 | 26 | 17 | in, W.G. | |
| 5' | 112 | 62 | 33 | 22 | 22 4. Calculate the primary airflow rate by inserting | |
| 6' | 135 | 75 | 40 | 26 | the constant K for the beam length and the | |
| Scan to TANGES | | | presure measurement PTAP into the equation below. CFM = K x VP _{TAP} CARSON www.carsonsolutions.com | | | |

Example: Size 4ft CS-ID, 3R-nozzle

Measured static pressure of 0.41 in. W.G. K = 50 (from table above) CFM = $50 \times \sqrt{0.41}$

= 32 CFM



Make necessary adjustments to the balancing damper for the desired scheduled static pressure to the measured result. Adjusting the balancing damper should be used for trimming only.

Refer to Division 23 Section 23 05 93 "Testing, Adjusting, and Balancing" for additional procedures for induction units adjusting and balancing.

Volume Flow Controller (optional) general information:

If a volume flow rate control is required, a volume flow controller (supplied by others) may be installed in a constant volume system. See manufactures information specifications for further details.

Carson Solutions offers a range of volume flow rate controllers. Please contact Carson Solutions for more information.



Typical volume damper shown

5.1 CLEANING INSTRUCTIONS

The CS-ID units contain no moving or consumable parts; therefore the maintenance requirements are limited to periodic inspection for leakage and occasional cleaning of the hydronic coil, front face panel.

The accumulation of dust on the hydronic coil will eventually restrict the airflow through the coil, reducing cooling and heating performance.

The inspection frequency is subject to the environmental conditions and occupancy levels. It is recommended that the CS-ID units be inspected on an annual basis until a scheduled maintenance pattern is established.



Important!

Maintenance is to be performed by properly trained and authorized personnel only!

Properly maintain water conditions which prevent corrosion of copper tubing if included in the system design, check the condensate sensors or humidity sensors according to sensor manufacturer's methods and schedule.



Important!

Wear eye protection and gloves. Product includes sharp edges and burrs.

To clean the hydronic coil, it is required to access the coil from the room side through by removing the return grille and vacuuming the hydronic coil with a soft bristle brush.

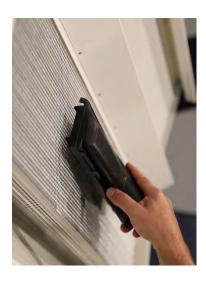
STEP 1

Access the hydronic coil by removing the front return grille or casing cover. Lightly vaccuum the hydronic coil and avoid damaging the the fins on the hydronic coil.



STEP 2

Using a soft nozzle brush attachment, gently vacuum in the direction of the coil fins to remove any accumulated dust. Be careful not to bend or damage any fins. A fin comb can be used to straighten any bent fins if needed.



STEP 3

Once the hydronic coil has been cleaned, install the return grille or casing cover back into position and reattach.

To clean the CS-ID unit:

When necessary, the return and supply grilles or the induction unit casing (provided by others) can be cleaned using a mild detergent diluted with warm water. Apply with a soft cloth, rinse, and wipe dry.



Note!

Strong or abrasive chemical detergents should not be used as they may cause damage to the paint finish.

5.2 REPLACEMENT PARTS

The CS-ID induction unit contains no serviceable or consumable parts. Contact Carson Solutions for more information.

6.1 SYMPTOMS & SOLUTIONS

| SYMPTOM | PROBABLE CAUSE | SOLUTION | |
|--|---|--|--|
| LOSS OF AIRFLOW | Obstruction on return grille or hydronic coil | Remove return grille inspect/clean grille and hydronic coil as necessary | |
| | Air connection detached from induction unit | Inspect attachment hardware and reconnect ductwork | |
| | Obstruction in primary air plenum | Remove primary air connection and check for debris | |
| | Air dampers incorrectly set | Inspect and adjust air damper as necessary | |
| | Faulty or incorrectly set air handling unit | Inspect and re-commission air handling unit (by certified contractor) | |
| REDUCED COOLING OR HEATING | Reduced cooling or heating performance | Confirm primary airflow is at designed CFM or above | |
| | Obstruction on grille or hydronic coil | Remove grille and inspect/clean grille and hydronic coil as necessary | |
| | Loss of water circulation through hydronic coil | Inspect control valves and check flow using system test points | |
| CONDENSATION ON PIPE-WORK OR HYDRONIC COIL | Chilled water temperature too low | Measure chilled water temperature and reset to design value | |
| | Incorrect primary air temperature or condition | Measure room humidity level. If humidity is higher than design condition, the primary air is failing to control room humidity. The air handling unit must be set so the primary air is dry enough to offset the latent gains | |
| | Primary air volume too low | Measure primary air volume using procedure described in section 4.2.1 Increase air volume design figure | |



7.1 MANUFACTURER'S REPRESENTATIONS & WARRANTIES

CARSON DESIGN MANUFACTURING (CDM), INC. DBA (CARSON SOLUTIONS) TERMS & CONDITIONS OF SALE Version 01-01-22 ALL SALES ARE SUBJECT TO THESE TERMS AND CONDITIONS OF SALES ("TERMS") AND AS CONTAINED IN CDM'S INVOICE AND ARE ALSO SUBJECT TO CDM'S CREDIT AND OTHER POLICIES AND PROCEDURES, WHICH ARE HEREBY INCORPORATED BY REFERENCE AND SUBJECT TO CHANGE.

- 1. TERMS TO GOVERN: These Terms shall be binding upon CDM Inc, and its subsidiaries and affiliates ("Seller") and the buyer ("Buyer"). No modification, amendment or change, whether in Buyer's purchase order, shipping release forms or otherwise shall obligate Seller, unless authorized in writing by Seller. Any different or inconsistent terms and conditions contained in Buyer's forms whether issued before or after Seller's quotation are hereby expressly superseded by these Terms.
- 2. ACCEPTANCE & PRICES: Any proposal offered by Seller to Buyer is valid for sixty (60) days from Seller's issuance. Upon the expiration of sixty (60) days or sooner if revoked by Seller, the proposal shall expire. Pricing shall remain valid for Seller's products shipped within 90 days from the date of Seller's acceptance. Thereafter, prices are subject to change. Prices include transportation charges predicated on a single shipment and any partial shipments may result in additional cost to Buyer. Seller reserves the right, at any time, to withdraw a bid, quote or a price that contains an error.
- 3. PAYMENT & TAXES: Upon credit approval, payment terms for Products shipped hereunder or labor performed will be thirty (30) days net with no retainages unless contrary

terms appear on the face hereof or otherwise expressly agreed to in writing by Seller. Should Buyer default in the timely payment to Seller of sums due on an order, Seller is entitled to any remedies provided in these Terms or by law. If Buyer fails to pay any amounts when due, Buyer shall pay Seller interest thereon at a periodic rate of the lesser of one and one- half percent (1.5%) per month or the maximum allowable legal interest rate, along with all costs and expenses (including without limitation mechanics lien or bond, collection expenses, reasonable attorneys' fees, filing and service fees and disbursements and Court costs) incurred by Seller. Buyer is responsible for all sales, customs, or use tax imposed by any governmental agency, including, but not limited to, Federal, State, Local or international authorities, payable on the transaction under any applicable statute, except those taxes due as a result of Seller's gross profits. If Seller is not timely paid or Buyer is otherwise in default, Seller reserves the right to pause or terminate any work or services in process and/or reschedule any delivery at any time.

- 4. PERFORMANCE: Seller shall be obligated to furnish only the Products or labor described in the applicable purchase order or acknowledgement and agreed to in writing. The duty to perform under any order on the part of Seller and the price thereof is subject to the approval of its Credit Department, and is contingent upon the absence of strikes, accidents, floods, act(s) of terrorism, war, fires, fuel shortages, the inability to procure materials from the usual sources of supply, the requirements of the US Government (through the use of priorities or preference or any other manner) that Seller divert either the material or the furnished Product to the direct or indirect benefit of the US Government, or upon any like or unlike cause beyond the reasonable control of Seller. Upon disapproval of the Credit Department or upon the occurrence of any such event, Seller may delay performance or, at its option, renegotiate prices and terms and conditions of sale with Buyer. If Seller elects to renegotiate and Seller and Buyer are unable to agree on revised prices or terms, Seller may cancel without any liability.
- **5. SHIPMENT & RISK OF LOSS:** Shipment dates are estimates only, FOB factory. Title and risk of loss shall pass to Buyer upon Seller's delivery to carrier. Customers may only

make their own shipping arrangements with Seller's agreement. Seller shall advise when the Products have been completed and send an invoice at that time. All Product must be picked up by Buyer within 30 days of Seller's completion of manufacture. Seller specifically rejects any order containing a time is of the essence clause or liquidated damage penalties for late shipments. Seller is not responsible for loss of goods from shortages, damages or transit delays. Any claims for damage in shipment, mis-delivery, loss of the Products or other damage shall be the responsibility of and filed by Buyer.

- 6. CHANGES, CANCELLATION & RETURNS: Changes requested by Buyer following Seller's acceptance of order must be approved by Seller in writing and may result in an increase in price by Seller to recover all labor and material costs, including normal overhead and profit. If any portion of a Seller accepted order is cancelled by Buyer without default on the part of Seller or without Seller's written consent, Buyer shall be liable to Seller for cancellation charges including, but not limited to, Seller's incurred costs and the profit Seller would have realized from the transaction had the agreement not been breached by Buyer. Products shall not be returned except by written permission of Seller pursuant to Seller's return policy.
- **7. AUTHORITY OF AGENTS:** No agent, employee or representative of Seller has the authority to bind Seller to any affirmation, representation or warranty concerning the Product or labor sold, except for Seller's authorized agents, employees or representatives.
- 8. INDEMNITY: Seller shall protect and indemnify Buyer from and against all claims, damages, judgments and loss solely arising from Seller's infringement or alleged infringement of any United States patent by any of the articles or material delivered hereunder, provided that in the event of suit or threat of suit for patent infringement, Seller shall promptly be notified and given full opportunity to negotiate a settlement. Seller does not warrant against infringement by reason of Buyer's design of the articles or the use thereof in combination with other materials, or in the operation of any process. In the event of litigation, Buyer agrees reasonably to cooperate with Seller. All parties concerned shall be entitled, in connection with any proceeding under the provisions of this Article, to be represented by counsel at their own expense. Buyer shall defend, indemnify and hold Seller harmless from any personal injury, wrongful death or property damage caused in whole or in part by Buyer's breach, negligent or intentional act(s).
- 9. LIMITED WARRANTY: Seller warrants that at the time of delivery and for a period of twelve (12) months from the initial startup ("Start-Up"), or eighteen (18) months from date of shipment, whichever is less, Products will be free from defects in material and manufacture provided that Products have been installed with proper Start-Up, maintained and operated under normal conditions for service in accordance with the instructions of Seller, and that Products have the capacities and ratings set forth in Seller's design specifications. No warranty is made against corrosion, erosion or deterioration. At Seller's option, Seller's obligations and liabilities under this warranty are limited to repair of Products or replacement of components for Products not conforming to this warranty. This Limited warranty does not cover labor for component repair or replacement. Once Seller's service department has been notified and approved any warranty related service work, Seller will repair or replace components as needed and ship FOB factory. Seller shall not be obligated to pay for the cost of lost refrigerant or Glycol. Consumable parts and Products that are consumable in nature are explicitly excluded from this warranty. Consumables include, but are not limited to, filters, glycol and refrigerant. No warranty or liability whatever shall attach to Seller until full payment has been received. No warranty herein extended shall apply to repair or correction of conditions arising from improper or incorrectly connected air duct, piping, wiring, power supply, blown fuses, freezing, improper Product control when programmed by non-Seller controls, or personnel, or by anyone other than Seller employee or its representative. Operation of Products for temporary conditioning of a building during construction without the written consent of an officer of the Seller immediately voids any warranty coverage. If the Product is replaced, the replacement may not be new, but will be in good working order and at least functionally equivalent to the item or Product replaced. The replacement assumes the warranty status of the replaced Product. The warranty period does not restart. THIS LIMITED WARRANTY IS VOIDED BY MISUSE, NEGLECT, FAILURE TO FOLLOW INSTRUCTIONS OR SELLER'S MANUALS OR TAMPERING WITH, THE PRODUCTS PERFORMED BY ANY PERSON OR ENTITY OTHER THAN SELLER WITHOUT SELLER'S PRIOR WRITTEN APPROVAL OR ANY USE OF REPLACEMENT PARTS NOT SUPPLIED BY SELLER. THE WARRANTY AND LIABILITY SET FORTH HEREIN REPRESENT BUYER'S EXCLUSIVE REMEDY AND ARE IN LIEU OF ALL OTHER WARRANTIES AND LIABILITIES WHETHER IN CONTRACT, TORT, WARRANTY OR IN NEGLIGENCE, EXPRESSED OR IMPLIED, IN LAW OR IN FACT, INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR USE. SELLER PROVIDES NO INDEPENDENT WARRANTY FOR THIRD PARTY PRODUCTS OR COMPONENTS SOLD TOGETHER OR INCORPORATED WITH SELLER'S PRODUCT(S).



- 10. LIABILITY DISCLAIMER: TO THE MAXIMUM EXTENT PERMITTED BY LAW, SELLER'S TOTAL LIABILITY FOR CLAIMS, REGARDLESS OF THE FORM OF ACTION OR THEORY OF LIABILITY (INCLUDING CONTRACT, TORT OR WARRANTY), SHALL BE LIMITED TO THE FEES PAID TO SELLER BY BUYER FOR THE PRODUCTS OR LABOR THAT WAS THE PROXIMATE CAUSE OF THE DAMAGE. IN NO EVENT SHALL SELLER BE LIABLE TO BUYER FOR ANY INCIDENTAL, CONSEQUENTIAL, SPECIAL, PUNITIVE, OR INDIRECT DAMAGES OF ANY KIND (INCLUDING, WITHOUT LIMITATION, LOST PROFITS, LOSS OF USE, OR CLAIMS OF THIRD PARTIES) THAT MIGHT OCCUR AS A RESULT OF THE PERFORMANCE OR BREACH OF THE AGREEMENT OR IN ANY WAY ARISING OUT OF OR IN CONNECTION WITH THE AGREEMENT WHETHER BY CONTRACT, TORT, WARRANTY OR OTHERWISE. SELLER SHALL NOT BE LIABLE OR RESPONSIBLE FOR ANY CRANE, RIGGING, LABOR OR OTHER CHARGES OR DAMAGES OF ANY KIND OR NATURE CAUSED IN WHOLE OR IN PART BY DELAYS IN SHIPMENT OR SELLER'S BREACH.
- **11. ASSIGNMENT:** Buyer may not assign or transfer this agreement. Seller may assign its rights or obligations under this Agreement in the event of a merger or change of control of Seller.
- **12. GOVERNING LAW:** This Agreement shall be governed and construed in accordance with the laws State of Minnesota. Buyer consents to jurisdiction in the Circuit Court of

Hennepin County, Minnesota. Each party consents to that choice of law and jurisdiction and irrevocably waives any objection to same.

- **13. EXPORT CONTROLS:** Buyer shall comply with the export laws and regulations of the United States. Buyer agrees it shall not export or enter into an agreement for the export any goods from Seller to any prohibited or embargoed country or to any denied, blocked or restricted person or entity.
- **14. MISCELLANEOUS:** Seller's waiver or failure to enforce the terms of this Agreement shall not constitute a waiver of Seller's rights. The prevailing party may recover their reasonable attorney fees and reasonable out-of-pocket expenses.



